



# City of Des Moines Marina

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December 2017

Dear Marina Tenants,

On behalf of the Marina staff would like to thank you for another successful year. Although fishing opportunities were not the best, the fair weather and low fuel prices made for a good boating season. Here is some important information you will need for next year.

## 2018 Moorage Rates

Last year the City hired a consultant, BST Associates, to conduct a moorage rate survey. BST Associates completed the survey and found that the Marina's moorage rates are generally lower than the rates charged by comparable marinas in the South Puget Sound region. BST prepared a recommendation for moorage rate increases for 2017 through 2020. This information is summarized in the table below. The moorage rates for next year are shown in the column labeled 2018 and will be effective starting January 1, 2018. Pre-pay accounts will see the same percentage increase. The complete survey, [City of Des Moines – Marina Rate Assessment](#) can be found on the Marina's web site, [www.desmoinesmarina.com](http://www.desmoinesmarina.com).

2017 GENERAL MOORAGE RATES							
Per Lineal Foot - Without Leasehold Excise Tax							
Type		2016	Annual Increase	2017	2018	2019	2020
<b>Covered</b>							
20		\$7.84	2.0%	\$8.00	\$8.16	\$8.32	\$8.49
24		\$8.99	2.0%	\$9.17	\$9.35	\$9.54	\$9.73
28		\$9.74	3.0%	\$10.03	\$10.33	\$10.64	\$10.96
30		\$10.18	4.0%	\$10.59	\$11.01	\$11.45	\$11.91
32		\$10.37	4.0%	\$10.78	\$11.22	\$11.66	\$12.13
36		\$11.81	4.0%	\$12.28	\$12.77	\$13.28	\$13.82
40		\$12.53	3.0%	\$12.91	\$13.29	\$13.69	\$14.10
50		\$14.63	4.0%	\$15.07	\$15.67	\$16.30	\$16.95
<b>Open</b>							
20		\$6.31	2.0%	\$6.44	\$6.56	\$6.70	\$6.83
24		\$7.04	2.0%	\$7.18	\$7.32	\$7.47	\$7.62
28		\$7.33	4.0%	\$7.62	\$7.93	\$8.25	\$8.58
32		\$8.01	4.0%	\$8.33	\$8.66	\$9.01	\$9.37
36		\$8.49	4.0%	\$8.83	\$9.18	\$9.55	\$9.93
40		\$9.07	4.0%	\$9.43	\$9.81	\$10.20	\$10.61
50		\$10.25	4.0%	\$10.66	\$11.09	\$11.53	\$11.99
60		\$10.63	4.0%	\$11.06	\$11.50	\$11.96	\$12.44
<b>DRY SHED</b>		\$200		\$208	\$216	\$225	\$234

## **Electricity**

Currently, tenants are charged a base rate of \$3.50 plus .08 cents per kW hour for electricity usage over 30 kW hours. Access to electricity has always been an option, and when the Marina was at 100% occupancy, almost all tenants paid for electricity in their slips. Since the use of small slips has become seasonal and boaters using these slips are opting out of electrical usage; they are not being charged the base rate. The base rate was intended to cover the cost of dock lighting, lighting in the parking lots and repair cost to the power distribution system. The City believes that it would be more equitable to charge every tenant the base rate, even if they do not plan to use power. Beginning on January 1, 2018, all tenants will be charged the base rate of \$3.50 per month.

## **Dock Boxes**

Over two years ago the Marina adopted the policy of not replacing dock boxes when they were damaged beyond repair. While the cost to replace dock boxes were the main concern we also found hazardous materials were being stored inside them. Currently the most common cause of damage to the remaining dock boxes is when an unsecured lid is caught by the wind. *Please remember, if you still have a dock box, you are responsible for keeping the lid securely latched.*

## **Call Boxes at the Gates**

We have set the call boxes at the gates in the South Lot to turn off at 10:00 PM. Hopefully this will eliminate unnecessary late-night calls to our staff. We are assuming that by now, the tenants know how to use their access cards and no one else is supposed to be in the South lot after 10:00 PM.

## **2018 Parking Passes**

The 2018 tenant parking passes will be available for pick up at the Marina Office after the 15<sup>th</sup> of December. Violations for not having a valid parking pass will not be voided.

*In one way this was a difficult year for the Marina staff. Two of our longtime friends and co-workers, Jimmy Brown and Jeanie Blacksher passed away in 2017. For those of you who knew them you know that they were dedicated to the Marina and our tenants and they will be missed by all of us.*

*As always, we appreciate your business and all of the staff will continue to maintain and improve the Marina. We wish you all a safe and happy holiday season.*

Sincerely,

